

2014

Italy Car Rental Industry Analysis to 2017

Increasing Growth in Off-Airport
Segment

TABLE OF CONTENTS

- 1. Europe Car Rental Industry Introduction
 - 1.1. Europe Car Rental Industry Market Size, 2006-2012
- 2. Italy Car Rental Market Introduction
- 3. Italy Car Rental Market Size, 2006-2012
 - 3.1. By Revenues and Rental Fleets
- 4. Italy Car Rental Market Segmentation, 2006-2012
 - 4.1. By On-Airport and Off- Airport, 2006-2012
 - 4.2. By Business, Leisure and Replacement, 2006-2012
 - 4.3. By Online and Stations booking, 2006-2012
- 5. Italy Car Rental Industry travelers' Profile
- 6. Italy Car Rental Market Trends and Development

Leaning in the Demand for Short-Term Car Rentals amongst the College Students and the Working Class

Decline in Business Travels by Leveraging on New Technologies

Introduction of Car Sharing

- 7. Market Share of Major Players in Italy Car Rental Market, 2007-2012
- 8. Italy Car Sharing Industry Introduction
- 9. Italy Car Rental Market Future Outlook
 - 9.1. Italy Car Rental Market Future Projections, 2013-2017
 - 9.1.1. By Revenue and Rental Fleets, 2013-2017
 - 9.1.2. By On-Airport and Off-Airport, 2013-2017
 - 9.1.3. By Leisure, Business and Replacement, 2013-2017
 - 9.1.4. By Online and Station Booking, 2013-2017
 - 9.2. Cause and Effect Relationship Analysis of Italy Car rental Industry
- 10. Company Profile of Major Players in Italy Car Rental Market
 - 10.1. Europear



- 10.1.1. Company Overview
- 10.1.2. Business Strategies
- 10.1.3. Financial Performance, 2007-2012
- 10.2. Avis Budget
 - 10.2.1. Company Overview
 - 10.2.2. Business Strategies
 - 10.2.3. Financial Performance
- 10.3. Hertz Corporation
 - 10.3.1. Company Overview
 - 10.3.2. Business Strategies
 - 10.3.3. Financial Performance, 2007-2012
- 10.4. Sixt
 - 10.4.1. Company Overview
 - 10.4.2. Business Strategies
 - 10.4.3. Financial Performance, 2007-2012
- 11. Macroeconomic Factors Affecting Italy Car Rental Industry
 - 11.1. International Tourist Arrivals in Italy, 2006-2017
 - 11.2. Italy International Tourism Market Revenues, 2006-2017
 - 11.3. Oil Consumption in Italy, 2006-2017
 - 11.4. Population of Italy, 2006-2017
- 12. Appendix
 - 12.1. Market Definitions
 - 12.2. Abbreviations
 - 12.3. Research Methodology

Data Collection Methods

Approach

Variables (Dependent and Independent)



Multi Factor Based Sensitivity Model Final Conclusion

12.4. Disclaimer





LIST OF FIGURES

- Figure 1: Procedure of Car Renting in Europe
- Figure 2: Europe Car Rental Market Size on the Basis of Revenues in USD Million, 2006-2012
- Figure 3: Italy Car Rental Industry Market Size on the Basis of Revenue in USD Million, 2006-2012
- Figure 4: Italy Car Rental Market Segmentation by On-Airport and Off-Airport on the Basis of Contribution in Percentage (%), 2006-2012
- Figure 5: Italy Car Rental Market Segmentation by Leisure, Business and Replacement Purposes on the Basis of Contribution in Percentage (%), 2006-2012
- Figure 6: Italy Car Rental Market Segmentation by Online and Station Booking on the Basis of Contribution in Percentage (%), 2006-2012
- Figure 7: Market Share of Major Players in On-Airport Market in Italy, 2012
- Figure 8: Market Share of Major Players in Off-Airport Market in Italy, 2012
- Figure 9: Italy Car Rental Market Future Projection on the Basis of Revenue in USD Million, 2013-2017
- Figure 10: Italy Car Rental Market Future Projections by On-Airport and Off-Airport on the Basis of Contribution in Percentage (%), 2013-2017
- Figure 11: Italy Car Rental Market Future Projections by Leisure, Business and Replacement Purposes on the Basis of Contribution in Percentage (%), 2013-2017
- Figure 12: Italy Car Rental Market Future Projections by Online and Station Booking on the Basis of Contribution in Percentage (%), 2013-2017
- Figure 13: Revenue of Europear from Car Rentals in Italy in USD Million, 2007-2012
- Figure 14: Avis Budget Revenue from Car Rentals in Italy in USD Million, 2007-2012
- Figure 15: Hertz Corporation Revenue from Car Rentals in Italy in USD Million, 2007-2012
- Figure 16: Sixt Rent Revenue from Car Rentals in Italy in USD Million, 2007-2012
- Figure 17: International Tourist Arrivals in Italy in Million, 2006-2017
- Figure 18: Italy International Tourism Market Revenues in USD Million, 2006-2017
- Figure 19: Oil Consumption in Italy in Million tones, 2006-2017
- Figure 20: Population in Million, 2006-2017



LIST OF TABLES

- Table 1: Europe Motor Vehicle Production in Million units, 2006-2012
- Table 2: Difference between Car-Sharing and Car-Rental
- Table 3: Italy Car Rental Market Size by Number of Fleets, 2008-2012
- Table 4: Italy Car Rental Market Segmentation by On-Airport and Off-Airport on the Basis of Revenue in USD Million, 2006-2012
- Table 5: Italy Car Rental Market Segmentation by Leisure, Business and Replacement Purposes on the Basis of Revenue in USD Million, 2006-2012
- Table 6: Italy Car Rental Market Segmentation by Online and Station Booking on the Basis of Revenue in USD Million, 2006-2012
- Table 7: Italy Average Length of Trips by Number of Days, 2008-2012
- Table 8: Italy Trips for Vacation and Work on the Basis of Contribution in Percentage (%), 2009-2012
- Table 9: Number of Worldwide Trips by Type and Destination on the Basis of Share in Percentage (%), 2010-2012
- Table 10: Market Share of Major Players in Italy Car Rental Industry in Percentage (%), 2007-2012
- Table 13: The Car Sharing Industry in Various Cities of Italy by Number of Cars and Users, August, 2013
- Table 14: Italy Car Rental Market Future Projections by Rental Fleets, 2013-2017
- Table 15: Italy Car Rental Market Future Projections by On-Airport and Off-Airport on the Basis of Revenue in USD Million, 2013-2017
- Table 16: Italy Car Rental Market Future Projections by Leisure, Business and Replacement Purposes on the Basis of Revenue in USD Million, 2013-2017
- Table 17: Italy Car Rental Market Future Projections by Online and Station Booking on the Basis of Revenue in USD Million, 2013-2017
- Table 18: Cause and Effect Relationship between Dependent and Independent Factors Prevailing in Italy Car Rental Market
- Table 17: Europear Key Performance Indicators in Italy, 2011-2012



Table 18: Europear Online Reservation Share in Percentage (%), 2006-2012

Table 19: Number of Domestic and International Passengers to the Different Airports in the Italy in Million, 2012

Table 20: Correlation Matrix of Italy Car Rental Market

Table 21: Regression Coefficient Output





ITALY CAR RENTAL MARKET SIZE, 2006-2012

Italy has been one of the major destination places for tourists over the years. It is believed to be one of the most prominent places considered by travelers when scheduling a vacation trip in Europe...

...overall Italy car rental industry, which has been growing at a CAGR of 1.09% over the period 2006-2012, is expected to achieve higher growth in the coming years on account of higher population growth...

The number of rented passenger cars for shorter duration was \sim in 2008 which showcased a declining trend year on year as it reduced to \sim in 2012, whereas the rented LCV's for shorter period was nearly \sim in 2008 which reduced to \sim in 2012...

Figure: Italy Car Rental Industry Market Size on the Basis of Revenue in USD Million, 2006-2012

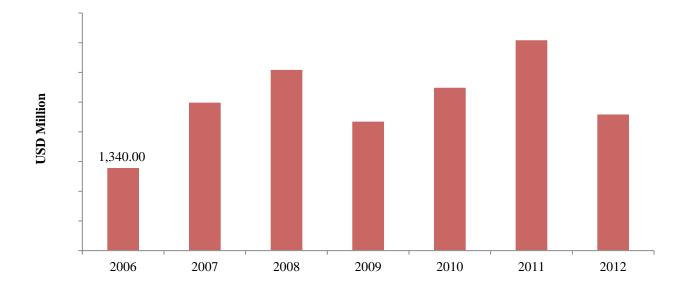


Table: Italy Car Rental Market Size by Number of Fleets, 2008-2012

Particulars	2008	2009	2010	2011	2012
Passenger Cars					
Light Commercial Vehicles		6,673			



Total

ITALY CAR RENTAL MARKET SEGMENTATION, 2006-2012

BY ON-AIRPORT AND OFF-AIRPORT SEGMENT, 2006-2012

Italy car rental industry generates a major share of its revenue from the on-airport segment of the market. This segment contributed around ~% of the total car rental revenue in 2012...

... overall, it has been recorded that the off-airport car rental segment in Italy car rental market has escalated at an average annual growth rate of 3.00% over the period 2006-2012.

Figure: Italy Car Rental Market Segmentation by On-Airport and Off-Airport on the Basis of Contribution in Percentage (%), 2006-2012

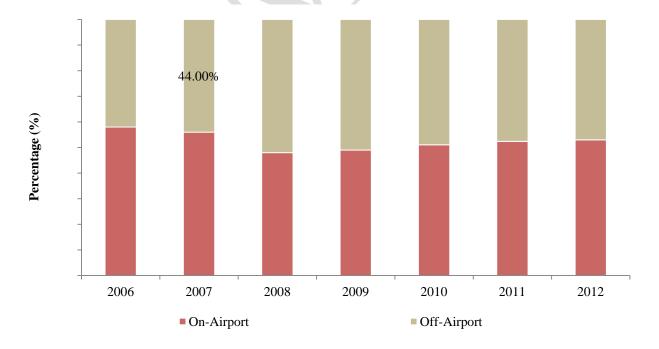




Table: Italy Car Rental Market Segmentation by On-Airport and Off-Airport on the Basis of Revenue in USD Million, 2006-2012

Particulars	2006	2007	2008	2009	2010	2011	2012
On-Airport			722.40				
Off-Airport							
Total							

BY ONLINE AND STATION BOOKINGS, 2006-2012

Italy recorded an over ~% increase in the number of internet users in the entire European region between April 2011 and 2012 which was recorded as fourth highest growth rate in the whole world...

...the share of online reservation to the car rental market revenues in Italy was \sim % in 2006 which showcased a significant jump \sim % in 2012. The revenue of the segment was valued at USD \sim million in 2012, which inclined considerably from USD \sim million recorded in the year 2007. Over the period 2006-2012, the internet booking segment in Italy has grown at a remarkable CAGR of 25.47%.

Figure: Italy Car Rental Market Segmentation by Online and Station Booking on the Basis of Contribution in Percentage (%), 2006-2012

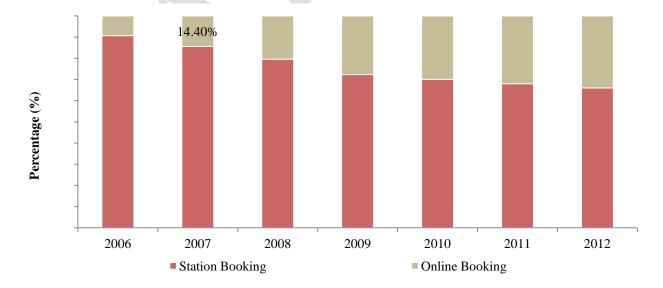




Table: Italy Car Rental Market Segmentation by Online and Station Booking on the Basis of Revenue in USD Million, 2006-2012

Particulars	2006	2007	2008	2009	2010	2011	2012
Station Booking			1,197.98				
Online Segment							
Total							

MARKET SHARE OF MAJOR PLAYERS IN ITALY CAR RENTAL MARKET, 2006-2012

The car rental industry in Italy has been primarily dominated by four leading players including Europear, Avis Budget, Hertz and Sixt which have contributed significantly in the car rental market of the country. The cumulative shares of these companies totaled to ~% to the total car rental market revenue in Italy in 2012...

... Hertz has also been one of the major players in Italian car rental business which marked a share of ~% in the revenues of the industry of rented cars in 2012 in the country...

...the market share of Sixt in on-airport market was \sim % and that of in off-airport was \sim % in 2012...

Table: Market Share of Major Players in Italy Car Rental Industry in Percentage (%), 2007-2012

Major Players	2007	2008	2009	2010	2011	2012
Europear						
Avis Budget						
Hertz	,	15.37%				
Sixt						
Others						
Total						



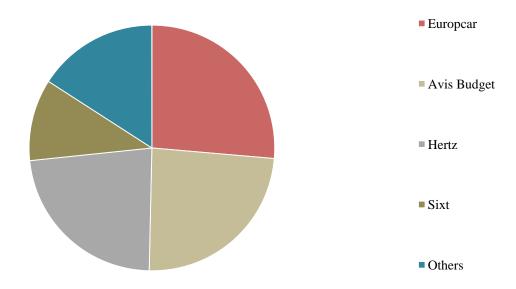
Table: Europear Key Performance Indicators in Italy, 2011-2012

Category	2011	2012
Average Number of Fleet Size of a Company in Italy		
Number of Rental Days (Million)		
Number of Rental Transactions (Million)		
Fleet Utilization Rate (%)	71%	

Table: Europear Online Reservation Share in Percentage (%), 2006-2012

Particulars	2006	2007	2008	2009	2010	2011	2012
Share of Online Booking to the Revenue of Europear in Percentage (%)				27.7%			

Figure 1: Market Share of Major Players in On-Airport Market in Italy, 2012





ITALY CAR SHARING INDUSTRY

In Italy, car sharing industry has showcased signs of increasing development over the past few years...

...ICS car sharing in Italy had total of \sim travelers with \sim vehicles available and \sim reserved parking areas. It has been noticed that the subscriptions are inclining with an average monthly rate of \sim ...

Table: The Car Sharing Industry in Various Cities of Italy by Number of Cars and Users, August, 2013

Cities	Cars	Users	Parking
Bologna			
Brescia			
Firenze			
Genova			
Savona			
Milano			
Padova			
Palermo			
Parma	Y		
Rimini			
Roma			
Torino			
Venezia			



ITALY CAR RENTAL MARKET FUTURE PROJECTIONS, 2013-2017

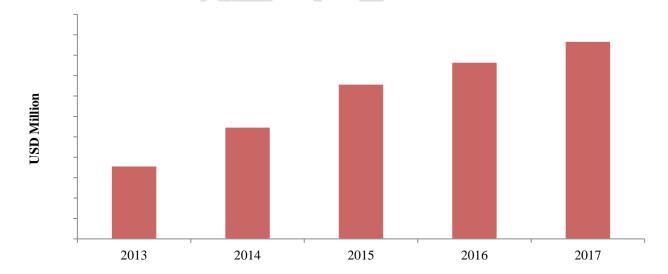
BY REVENUE, 2013-2017

Italy car rental market is estimated to grow at a CAGR of 5.67% over the period 2012-2017 strengthened by improving economic scenario, growing off-airport car rental market and increasing business and leisure trips...

... The fleet size of rented passenger cars is projected to grow at a CAGR of 4.57% over the period 2012-2017. Whereas, the LCV's rental fleet size are anticipated to grow at an average annual growth rate of ~% from 2012-2017 with number of fleets increasing to ~ in 2017 as compared to 6,200 in 2012...

...the industry is anticipated to grow at a notable average annual growth rate of 5.67% in the next 5 years, attaining revenues worth USD ~ million by 2017...

Figure: Italy Car Rental Market Future Projection on the Basis of Revenue in USD Million, 2013-2017





DISCLAIMER

The research reports provided by Ken Research are for the personal information of the authorized recipient and is not for public distribution and should not be reproduced or redistributed without prior permission. You are permitted to print or download extracts from this material for your personal use only. None of this material may be used for any commercial or public use.

The information provided in the research documents is from publicly available data and other sources, which are reliable. Efforts are made to try and ensure accuracy of data. With respect to documents available, neither the company nor any of its employees makes any warranty, express or implied, including the warranties of merchantability and fitness for a particular purpose, or assumes any legal liability or responsibility for the accuracy, completeness, or usefulness of any information, apparatus, product, or process disclosed, or represents that its use will not infringe privately owned rights.

The report also includes analysis and views expressed by our research team. The research reports are purely for information purposes. The opinions expressed are our current opinions as of the date appearing in the material and may be subject to change from time to time without notice. Investors should not solely rely on the information contained in the research documents and must make investment decisions based on their own investment objectives, risk profile and financial position. The recipients of this material should take their own professional advice before acting on this information.

Ken Research will not accept returns of reports once dispatched due to the confidentiality of information provided in our reports. In case, a report qualify for return, we will issue a credit, minus shipping charges, of equal value to the original purchase price, toward a future purchase—no refunds. The decision about whether the product return can be accepted or not is solely at our discretion. Any dispute will be subject to laws of India and exclusive jurisdiction of Indian Courts.

No part of this manual or any material appearing may be reproduced, stored in or transmitted on any other Web site without written permission of Ken Research and any payments of a specified fee. Requests to republish any material may be sent to us.

